## **SEARL Result Review - 2QFY24**



Friday, March 1, 2024

Rupees' millions	2QFY24	2QFY23	YoY	1HFY24	1HFY23	YoY
Net Sales	9,223	8,643	6.7% ▲	20,085	16,856	19.2% ▲
Cost of Sales	-5,650	-4,847	16.6% ▲	-12,361	-9,755	26.7% ▲
Gross Profit	3,573	3,796	5.9% ▼	7,725	7,101	8.8% 🛦
SG&A Expenses	-2,746	-2,254	21.8% ▲	-5,312	-4,297	23.6% ▲
Other Expenses	-4	-56	93.6% ▼	-44	-98	55.7% ▼
Operating Profit	824	1,486	44.5% ▼	2,369	2,706	12.5% ▼
Other Income	111	77	43.1% ▲	139	126	10.8% 🛦
Finance Cost	-923	-881	4.7% ▲	-2,155	-1,674	28.7% ▲
Profit Before Taxation	12	682	98.2% ▼	353	1,158	69.5% ▼
Taxation	-141	-268	47.2% ▼	-345	-451	23.6% ▼
Profit After Taxation	-129	414	131.3% ▼	9	706	98.79% ▼
Earnings Per Share	-0.28	0.93	129.8% ▼	0.04	1.61	97.80% ▼
Dividend	0.00	0.00		0.00	0.00	
Bonus	0%	0%		0%	0%	
Gross Margin	38.7%	43.9%	5.2% ▼	38.5%	42.1%	3.7% ▼
SG&A Expenses to Sales	-29.8%	-26.1%	3.7% ▲	-26.4%	-25.5%	1.0% 🛦
Other Expenses to Sales	0.0%	-0.6%	0.6% ▼	-0.2%	-0.6%	0.4% ▼
Other Income to Sales	1.2%	0.9%	0.3% ▲	0.7%	0.7%	0.1% ▼
Effective Taxation	-1181.9%	-39.3%	1142.6% ▲	-97.6%	-39.0%	58.6% ▲
Net Margin	-1.4%	4.8%	3.4% ▼	0.0%	4.2%	4.1% ▼

## Sales (Rs'bn) vs Gross Margin



## PAT (Rs'mn) vs Net Margin

